

**COUNTY OF SONOMA
AGENDA ITEM
SUMMARY REPORT**

Clerk of the Board Use Only
Meeting Date _____ Held Until _____
Agenda Item No: _____ Agenda Item No: _____

Department: Health Services

() 4/5 Vote Required

Contact:
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Phone:
(707)565-4700

Board Date:
4/7/09

Deadline for Board Action:

AGENDA SHORT TITLE: Consulting Services

REQUESTED BOARD ACTION:

Authorize the Director of Health Services to execute a contract amendment with Elinor Hall for consulting services extending the term through December 31, 2009, and increasing the contract total by \$30,000, and any future amendments that do not significantly change the scope of work (new contract total \$180,000).

CURRENT FISCAL YEAR FINANCIAL IMPACT

EXPENDITURES

ADD'L FUNDS REQUIRING BOARD APPROVAL

Estimated Cost \$ 30,000

Contingencies
(Fund Name:)

Amount Budgeted 30,000

Unanticipated Revenue
(Source:)

Other Avail Approp
(Explain below)

Other Transfer(s)
(Source:)

Additional Requested: \$ 0

Add'l Funds Requested: \$ 0

Explanation (if required):

Prior Board Action(s): 4/24/07 – Approved contract with Elinor Hall for consulting services.

Alternatives – Results of Non-Approval: The County would not have access to this healthcare policy expert to assist with analysis of Sutter's 2008 Revised Business Plan.

BACKGROUND: (Note: Elinor Hall Contract Amendment is on file with the Clerk of the Board.)

In April 2007, the Board of Supervisors authorized the Department of Health Services to retain the services of consultant Elinor Hall to assist in preparing a study and final report related to the impact of Sutter Medical Center of Santa Rosa's (Sutter) proposal to assign its Health Care Access Agreement (HCAA) responsibilities to Santa Rosa Memorial Hospital. Ms. Hall conducted a series of Key Informant Roundtables and community meetings during this assessment process that resulted in the issuance of a preliminary study titled: *Sutter Medical Center of Santa Rosa and Santa Rosa Memorial Hospital Proposed Transaction: Assignment of the Health Care Access Agreement* (posted online at <http://www.sonoma-county.org/health/admin/sutter.htm>).

In March 2008, Sutter informed the County that Sutter's negotiations with Memorial had terminated. In November 2008, Sutter requested the Sonoma County Board of Supervisors approve a revised Business Plan to construct a 70-bed hospital on the Wells Fargo Center for the Performing Art site (Sutter's 2008 Revised Business Plan).

Elinor Hall, M.P.H. has extensive health policy and management experience at the County and State levels. As a California county health director, and as the director of the Oregon State Health Division, she worked with an array of public health and medical care issues. She was instrumental in the successful MediCal Managed Care community planning process. Ms. Hall's consultant services related to Sutter's 2008 Revised Business Plan have included: facilitating a variety of community group meetings; conducting research, data collection and analysis on community health care issues; and development of a report related to Sutter's 2008 Revised Business Plan.

In order to finalize this effort, the Department requests Board authorization to increase the contract with Ms. Hall by \$30,000 and extend the term through December 31, 2009. County Counsel concurs with the Department's decision to maintain the continuity of the ongoing analysis and reporting by extending the consulting services contract with Ms. Hall.

FISCAL IMPACT

The funds for consulting services are included in the FY 08-09 Community Hospital Enterprise Close-Out Fund. There is no contribution from the General Fund or use of Realignment.

Attachments: None.

On File With Clerk: Elinor Hall Contract Amendment.

CLERK OF THE BOARD USE ONLY

Board Action (If other than "Requested")	Vote: